

CEO Message: Navigating 2020 with collaborative resilience and seizing opportunities in 2021

2020 will undoubtedly be remembered as one of the most tumultuous periods in living memory and a game-changing year. Our portfolio companies were right at the forefront, helping and enabling governments, businesses, communities and individuals to continue to function, work and connect amid lockdowns and restrictions. The STT core essence of collaborative resilience was clearly visible in the way we worked through the unprecedented challenges as one global group, adapting and moving forward to weather the dark clouds together.

While the Covid-19 pandemic has upended many industries last year, it has set new trends and accelerated the adoption of digital technology and services. We have a robust and dynamic roadmap where the expanding capabilities and presence of our digital infrastructure, cloud service and communications businesses will put us in good stead to capture the digital transformation growth wave, and I am optimistic of the outcomes and impact we will achieve as a group in 2021 and beyond.

Above is an excerpt of the CEO message. The full message is available [here](#).

Corporate News



StarHub Scores Quadruple Win at Asia eCommerce Awards 2020

StarHub **swept up four awards** at the Asia eCommerce Awards 2020, a huge nod to their efforts to deliver a world class digital experience for its customers. The Awards ceremony recognises excellence in brands' eCommerce efforts across the Asia-Pacific region. Awards that StarHub won included “Best eCommerce Team of the Year (Bronze)”, “Best use of AI (Silver)”, “Best use of UI/UX Design (Bronze)” and “Best eCommerce Fulfilment (Bronze)”.



Cloud Comrade Bags Awards from AWS and Microsoft

Cloud Comrade clinched the **‘2020 ASEAN AWS Migration Partner of the Year’**, a testament to their winning collaboration with AWS and their joint customers, as well as an affirmation of Cloud Comrade’s commitment to be the leading cloud migration and managed services. The company was also conferred the title of **‘Rising Star Partner of the Year’** at Microsoft Singapore’s Partner of the Year Awards 2020 for delivering outstanding business value and revenue growth.



VIRTUS Gains Recognition for Strong Revenue Growth and Green Initiatives

VIRTUS was recognised as a 'Silver Award Winner' at the Business Brilliance Awards 2020 in the Brilliance in Environment & Corporate Sustainability category for their achievements in clean energy, renewable data centre solutions and innovative efficiencies. VIRTUS was also featured in the 1000 Companies to Inspire Britain 2020 Report as one of the fastest, leading growing enterprises in Britain with strong revenue growth over the past three years. VIRTUS is wholly owned by ST Telemedia Global Data Centres (STT GDC).



2nd Watch Wins Channel Partner Insight's 2020 Customer Satisfaction Award

2nd Watch was awarded the '2020 Customer Satisfaction Award' at the Channel Innovation Awards 2020 for their proven ability to help large enterprises move to and use public cloud platforms, while providing the highest levels of customer satisfaction. Channel Innovation Awards honour partners and vendors that have brought true value and innovation to the managed services market.



GDS Launches Secondary Listing on the Hong Kong Stock Exchange

2 November marked another milestone for GDS with a successful secondary listing on the Hong Kong Stock Exchange under the stock code '9698', as the team celebrates the fourth anniversary of GDS' IPO listing on NASDAQ. STT GDC is the single largest strategic investor of GDS since 2014.

Value Creation



STT GDC Makes Inroads into South Korea, while VIRTUS Adds a New UK Data Centre

STT GDC has **expanded its footprint into South Korea** through a strategic partnership with Hyosung Heavy Industries, a leading high voltage electrical equipment manufacturing and construction company. The new data centre campus is poised to be one of the few high-capacity facilities in South Korea capable of serving both hyperscale and retail colocation customer requirements. In the United Kingdom, STT GDC's VIRTUS **expanded its Slough Data Centre Campus with LONDON11** to join four existing facilities, ramping up the total IT load to 178MW when fully built out.



StarHub Raises Entertainment Bar for Customers with Exclusive Agreement with Disney+

StarHub has pushed the entertainment envelope in Singapore by **becoming the first and only fully-integrated quad-play service provider to offer Disney+ content** to its customers. This development came after StarHub signed an exclusive agreement to become the official distributor of the streaming service in Singapore.



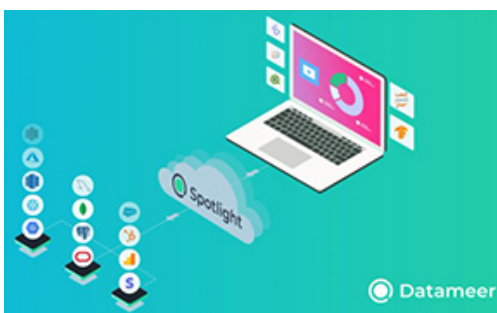
U Mobile Deploys 5G-enabled Facial and Thermal Recognition Solutions for Contract Manufacturer

In support of the Malaysian Government's National Digital Network Plan (JENDELA), U Mobile has been **actively conducting trials** using 5G connectivity to roll out innovative solutions for industry verticals like healthcare, virtual gaming and virtual tourism. Most recently, U Mobile **partnered with leading contract manufacturer Hotayi Electronic and Huawei** to implement mass workforce management services via two use cases at Hotayi's facility.



STT Portfolio Companies Join Forces to Offer Expanded Managed Security Service

2nd Watch and Armor, both portfolio companies of STT, have joined forces to **offer a new managed security service for cloud-centric enterprises**. The new service combines the Armor Anywhere threat detection and response platform with 2nd Watch's extensive managed cloud services. With this, enterprises can rely on 2nd Watch's managed cloud security practice for monitoring, threat analysis and issue resolution instead of their in-house IT teams, and benefit from faster threat detection and remediation times.



Datameer Upends Decades-Old Data Analytics Approach with Datameer Spotlight

Datameer's **new flagship product, Datameer Spotlight**, has disrupted the traditional approach to data analytics by giving organisations speed and agility of data access at lower costs. Conventionally, organisations pipe data into a centralised data warehouse – an expensive and time-consuming process which makes it challenging to leverage the full value of their data. Datameer Spotlight solves these problems, by giving customers virtual access to any on-prem or cloud data sources, and letting them run analytics across data silos at a fraction of previous costs.

Community



STT Disburses Second Round of Donations to Support Continuous Delivery of Services

Responding to the continuing effects of the Covid-19 pandemic on the community, STT has reached out to six social service agencies (SSAs) with an additional S\$170,000 from the **ST Telemedia Covid-19 Response Fund**. An initial disbursement from the Fund was given out in June 2020. The second disbursement went towards supporting SSAs focused on mental wellness of the elderly, children welfare, as well as people who are disproportionately affected by the pandemic.



STT GDC Donates S\$1M to Promote Digital Access during Covid-19 Pandemic

With the Covid-19 pandemic accelerating digitalisation and heightening the need for digital access among individuals and businesses, STT GDC has **contributed S\$1million** to the Infocomm Development Authority of Singapore's Digital Access Programme, as well as MINDS' IDEA Employment Development Centre. Through the donation, STT GDC hopes to support the less privileged by enabling digital inclusion and in the longer run, improving their economic advantage.